Exhibit A

```
1
 2
 3
 4
                      UNITED STATES DISTRICT COURT
 5
                     CENTRAL DISTRICT OF CALIFORNIA
 6
                             SOUTHERN DIVISION
 8
           THE HONORABLE JAMES V. SELNA, JUDGE PRESIDING
 9
             UNITED STATES OF AMERICA, ) CERTIFIED TRANSCRIPT Plaintiff, )
10
               VS.
11
                                           ) SACR-19-00061-JVS
             MICHAEL JOHN AVENATTI,
12
                       Defendant. ) TRIAL DAY 8, Vol. 1
             ----)
13
14
15
               REPORTER'S TRANSCRIPT OF PROCEEDINGS
16
                       Santa Ana, California
17
                           July 23, 2021
18
19
                            SHARON A. SEFFENS, RPR
                            United States Courthouse
20
                            411 West 4th Street, Suite 1-1053
                            Santa Ana, CA 92701
21
                            (714) 543-0870
22
23
24
25
```

```
created or edited any document, correct?
09:35
         1
09:35
         2
                  Correct. I don't know whether you specifically were at
         3
             the computer at the time.
09:35
09:35
                  Sir, thank you for your candor.
         5
                       THE COURT: Redirect.
09:35
09:35
         6
                       MR. WYMAN: No, Your Honor. Thank you.
09:35
                       THE COURT: May the witness be excused?
09:35
         8
                       MR. AVENATTI: We would like to reserve the
        9
             opportunity to potentially recall him, Your Honor.
09:35
09:36
        10
                       THE COURT: Sir, you are excused for now but
             you're on recall. Thank you.
        11
09:36
09:36
        12
                       Would the government call its next witness,
        13
             please.
09:36
        14
                       MR. WYMAN: Thank you, Your Honor.
09:36
        15
                       The United States calls Carlos Colorado.
09:36
        16
                     CARLOS COLORADO, GOVERNMENT'S WITNESS, SWORN
09:36
        17
09:36
                       THE CLERK: If you will pull the microphone
             towards you and state and spell your first and last name.
09:36
        18
        19
                       THE WITNESS: Carlos Colorado, C-a-r-l-o-s,
09:37
        20
             C-o-l-o-r-a-d-o.
09:37
        21
                       THE COURT: Mr. Wyman.
09:37
09:37
        22
                       MR. WYMAN: Thank you, Your Honor.
        23
                                   DIRECT EXAMINATION
09:37
        24
             BY MR. WYMAN:
09:37
        25
                  Good morning, Mr. Colorado.
09:37
```

```
09:37
         1
             Α
                   Good morning.
09:37
         2
             Q
                   What do you do for a living?
         3
             Α
                   I'm an attorney.
09:37
09:37
         4
             Q
                  What law firm do you currently work for?
         5
                  I work for a law firm called the X-Law Group.
09:37
             Α
                  Between 2012 and March 2019, where did you work?
09:37
         6
             Q
09:37
             Α
                  At that time I worked at Eagan Avenatti, LLP.
09:37
         8
                   What kind of cases does Eagan Avenatti handle or did
         9
             Eagan Avenatti handle at that time?
09:37
09:37
        10
             Α
                   Usually represented plaintiffs in complex litigation.
        11
                   Prior to joining Eagan Avenatti, did you interview with
09:37
09:37
        12
             any attorneys at the firm?
        13
             Α
                  Yes, I did.
09:37
        14
                   Was the defendant Michael Avenatti one of those
09:37
        15
             attorneys you interviewed with?
09:37
        16
             Α
09:38
                  He was.
                  When you joined the firm, what was your title?
09:38
        17
        18
                   I was an associate.
09:38
             Α
        19
                   Generally speaking, what were your responsibilities as
09:38
        20
             an associate at Eagan Avenatti?
09:38
                   As an associate I was responsible for the day-to-day
        21
09:38
             Α
09:38
        22
             handling of the cases that I was assigned to.
        23
                   So did you work on cases with other more senior
09:38
        24
             attorneys at the time?
09:38
        25
                   Yes, I did.
09:38
```

```
Did you work on cases with the defendant?
09:38
         1
             Q
09:38
         2
             Α
                   I did.
         3
                  During your time at the firm, how would you describe
09:38
09:38
             the defendant's role at Eagan Avenatti?
         5
                   During the time that I was there, Mr. Avenatti was the
09:38
             head of the office, the head of the firm, and he was
09:38
         6
09:38
             responsible as far as I could tell for you all the business
             decisions and the final word on the legal aspects of the
09:39
         8
         9
             cases we were handling.
09:39
                  When you worked with the defendant on his cases, how
09:39
        10
        11
             closely involved was he on the day-to-day operations of the
09:39
09:39
        12
             business?
                        MR. AVENATTI: Objection, Your Honor.
        13
09:39
        14
             foundation.
09:39
        15
                        THE COURT: Overruled.
09:39
        16
                        THE WITNESS: Generally he would give us --
09:39
09:39
        17
             delegate the day-to-day handling of the sort of routine
        18
             aspects of litigation, but he was involved in -- he was
09:39
        19
             knowledgeable of the details. We would debrief him on a
09:39
        20
             daily basis on what was happening.
09:39
             BY MR. WYMAN:
        21
09:39
09:39
        22
                  When you say we, are you referring to yourself and
             other attorneys?
        23
09:40
        24
             Α
                  Correct.
09:40
        25
                  Would the defendant's level of involvement in a case
09:40
```

```
change as the case neared a resolution?
09:40
         1
09:40
         2
                       MR. AVENATTI: Objection, Your Honor. Foundation.
         3
                       THE COURT: Overruled.
09:40
09:40
         4
                       THE WITNESS: Yes. Typically his involvement
         5
             would increase as cases neared resolution.
09:40
             BY MR. WYMAN:
09:40
         6
09:40
                  And when I am saying resolution, what do you understand
09:40
         8
             that to mean?
         9
                  When a case is resolved, generally that involves either
09:40
09:40
        10
             going to court and getting a verdict or reaching some kind
        11
             of settlement between the parties that ends the case.
09:40
09:40
        12
                  As the defendant became more involved as the cases
             neared settlement or some resolution, would your role in
        13
09:40
        14
             those cases change at all?
09:40
        15
                  Sure. As he became more involved, my role diminished.
09:40
             Α
        16
                  I want to turn now to a particular case handled by
09:41
09:41
        17
             Eagan Avenatti. At some point during your time at that
        18
             firm, were you assigned to work on a case for a client named
09:41
        19
             Geoffrey Johnson?
09:41
        20
09:41
                  Yes, I was.
                  Did that case involve civil rights allegations against
        21
09:41
09:41
        22
             the County of Los Angeles?
        23
                  It did.
09:41
             Α
        24
                  And was this one of the defendant's cases that you
09:41
        25
             worked on?
09:41
```

```
09:41
         1
             Α
                  Correct.
09:41
         2
                  Generally speaking, what was your role on that case?
         3
                  As in other cases that I worked on but especially that
09:41
09:41
             case because it was the first case that I was assigned when
         5
             I arrived at Eagan Avenatti, I was in charge of the
09:41
             day-to-day handling of the case, meaning I drafted the
09:41
         6
09:41
             complaint; I drafted discovery that was served on the County
09:42
         8
             and the defendants and responded to discovery, engaged in
         9
             communications with opposing counsel about those day-to-day
09:42
09:42
        10
             aspects.
        11
                   Did you also communicate with the client, Geoffrey
09:42
09:42
        12
             Johnson?
                  At some point I did communicate with Mr. Johnson.
        13
             Α
09:42
        14
                  Did you meet with him in person?
09:42
        15
                  Not typically, but once or twice I did.
09:42
             Α
        16
                  Let me show you what is already in evidence as
09:42
        17
09:42
             Exhibit 1. It will be on the screen. And also if you would
        18
             like to review the entire document, it's in Volume 1 of the
09:42
        19
             binders behind you.
09:42
        20
                         Is the screen going to come up? Thank you.
09:42
                  Do you recognize this?
        21
09:42
             Q
09:42
        22
             Α
                  Yes.
                  What is it?
09:43
        23
             Q
        24
                  It's what we call a retainer agreement, the contract
09:43
```

with the client and an attorney.

25

09:43

```
And who is this retainer agreement with?
09:43
         1
             Q
09:43
         2
                  This is the retainer agreement between Eagan Avenatti
         3
             and Mr. Johnson.
09:43
09:43
                       MR. WYMAN: If you could please pull up paragraph
         5
09:43
             four on page 1.
             BY MR. WYMAN:
09:43
         6
09:43
                  What amount of attorney fees does this agreement call
09:43
         8
             for?
         9
                       MR. AVENATTI: Objection, Your Honor.
09:43
09:43
        10
             document speaks for itself. Best evidence.
        11
                       THE COURT: Overruled.
09:43
09:43
        12
                       THE WITNESS: It states that the attorney will
             receive a contingent fee of 40 percent.
        13
09:43
        14
             BY MR. WYMAN:
09:43
        15
                  To your knowledge was there any other agreement between
09:43
        16
             Eagan Avenatti and Geoffrey Johnson regarding attorney's
09:43
        17
             fees?
09:43
        18
                  Not to my knowledge.
09:43
             Α
        19
                  If you could please look in the binder behind you,
09:43
        20
09:44
             Volume 1, at what has been marked government's Exhibit 7.
                  (Witness complies.) Yes.
        21
             Α
09:44
09:44
        22
                  Do you recognize this document?
             A Yes, I do.
        23
09:44
        24
                  Is this a fair and accurate copy of an e-mail exchange
09:44
        25
             that you were on with the defendant?
09:44
```

```
of that exhibit where the signatures are, do you see on the
10:00
         1
10:00
         2
             signature block that your name is listed as an attorney for
         3
             plaintiff?
10:00
10:00
             Α
                  Yes.
         5
                  Is that your signature?
10:00
10:00
         6
             Α
                  No.
10:00
             Q
                  Do you know whose signature that is?
                   I'm not certain, but it looks like Mr. Avenatti's
10:00
         8
        9
             signature.
10:00
10:00
        10
                        MR. WYMAN:
                                   Thank you. No further questions.
        11
                        THE COURT: Mr. Avenatti.
10:00
10:00
        12
                        MR. AVENATTI:
                                       Thank you, Your Honor.
        13
                                    CROSS-EXAMINATION
10:00
        14
             BY MR. AVENATTI:
10:01
        15
                  Mr. Colorado, good morning.
10:01
        16
                 Good morning.
10:01
             Α
                  You and I worked together for a number of years; did we
10:01
        17
        18
             not?
10:01
        19
             Α
                  We did.
10:01
        20
                  And I was the one who made the decision to hire you at
10:01
             my law firm, right?
        21
10:02
10:02
        22
             Α
                  Yes.
                  And you and I enjoyed a good working relationship
10:02
        23
        24
             during those years; did we not?
10:02
        25
                  We did.
10:02
             Α
```

```
Nothing usual about that, right?
10:03
         1
             Q
10:04
         2
             Α
                  Correct.
         3
                  Now, you are not suggesting to this jury that I wasn't
10:04
10:04
         4
             involved in my cases; are you?
         5
                  Not at all.
10:04
             Α
10:04
         6
                  Why are you not suggesting to the jury that I was not
10:04
             involved in my cases?
10:04
         8
                  Well, I have testified that you were involved in the
        9
10:04
             cases.
10:04
        10
                  For the most part I was very involved in my cases;
        11
             wasn't I?
10:04
10:04
        12
             Α
                  I think so.
                  Sir, in your experience isn't it true that almost every
        13
10:04
        14
             pleading of any significance in any case would be reviewed
10:04
             by me before it was filed?
10:05
        15
        16
                  Yes. That's true.
10:05
             Α
        17
                 No matter where I was in the country, right?
10:05
        18
                  Generally true.
10:05
             Α
        19
                  No matter where I was in the world?
10:05
             Q
        20
10:05
                  Correct.
                  At all hours of the day. You experienced that; did you
10:05
        21
             Q
10:05
        22
             not?
10:05
        23
                  For the most part, yes.
             Α
        24
                  You would receive e-mails from me sometimes in the
10:05
        25
             middle of the night and sometimes very early in the morning
10:05
```

```
relating to my input on matters at the firm that you were
10:05
         1
         2
             working with me on; isn't that true?
10:05
         3
                   That is true.
             Α
10:05
10:05
         4
                  When it came to the legal filings in our cases, I was
         5
             incredibly hands-on; is that fair?
10:06
                  That's fair.
10:06
         6
             Α
10:06
             Q
                  Did I appear to you to be devoted to the cases?
10:06
         8
             Α
                  Also fair.
         9
                  And it's also fair that I needed help working up the
10:06
10:06
        10
             cases because I wasn't able to do everything on every case
        11
             that we had, right?
10:06
10:06
        12
             Α
                  Right.
                  Because at various points in time we would represent
        13
10:06
        14
             hundreds if not thousands of plaintiffs, right?
10:06
        15
                  Hundreds.
10:06
             Α
        16
                  Well, some of our cases had thousands of plaintiffs?
10:06
        17
10:06
             Α
                  Correct.
        18
                  Okay. So at any given time we would represent hundreds
10:07
             and thousands of individuals in cases, right?
        19
10:07
        20
                   I think that's fair.
10:07
                  Okay. And those cases weren't just confined to
        21
10:07
10:07
        22
             California. Those cases were brought all around the
             country, right?
        23
10:07
        24
             Α
                  Yes.
10:07
        25
                  You worked on cases in California. You worked on cases
10:07
```

```
You worked on cases in other states, right?
10:07
         1
             in Texas.
10:07
         2
             Α
                  Correct.
         3
                   And when it came time to travel in connection with
10:07
10:07
         4
             those cases to make court appearances or take depositions
         5
             where people give testimony, was that generally -- was that
10:07
10:07
         6
             what you did?
10:07
             Α
                  Sometimes.
                  But not most of the time?
10:07
         8
         9
                   I honestly am not sure about that.
             Α
10:08
10:08
        10
                  Okay. Who would travel more in connection with those
        11
             cases, me or you?
10:08
10:08
        12
                        MR. WYMAN: Calls for speculation.
                        THE COURT: Overruled.
        13
10:08
        14
10:08
                        THE WITNESS: I honestly don't know.
        15
             BY MR. AVENATTI:
10:08
        16
                   Well, Mr. Colorado, you would be in contact with me
10:08
        17
10:08
             when I would be in other locations making court appearances.
        18
             You recall that, right?
10:08
        19
             Α
                  Sure.
10:08
        20
                   Okay. And as cases got closer to trial, there would be
10:08
        21
             a ramp-up of activity in connection with a case, right?
10:08
10:08
        22
             Α
                  Yes.
                  And was that necessary?
        23
10:08
             Q
        24
             Α
                  Absolutely.
10:08
        25
                  Explain to the jury why that would be necessary.
10:08
```

```
As cases escalated and they become more advanced in
10:09
         1
             Α
         2
             litigation, there is usually more need to make appearances
10:09
         3
             in court and to make filings in court, and all of those
10:09
10:09
         4
             things require a lot of preparation, research, and the
         5
             involvement of more experienced and senior lawyers.
10:09
                   And while you were at the firm, there were cases that
10:09
         6
10:09
             went to trial; am I right?
10:09
         8
             Α
                   Yes.
         9
                  Big cases?
             Q
10:09
10:09
        10
             Α
                  Yes.
        11
             0
                  Complicated cases?
10:09
10:09
        12
                        MR. WYMAN:
                                    Objection. Relevance.
        13
                        THE COURT: Overruled.
10:09
        14
10:09
                        THE WITNESS:
                                      Correct.
        15
             BY MR. AVENATTI:
10:09
        16
                   Cases involving in some instances millions of pages of
10:09
        17
10:09
             documents, right?
        18
                   Right.
10:09
             Α
        19
                   And the primary person who was responsible for
10:09
        20
             representing those clients at trial was me, right?
10:09
        21
             Α
                   Yes.
10:10
10:10
        22
                   And you observed, did you not, weeks where I would
10:10
        23
             spend well over a hundred hours a week working on a case in
        24
             the middle of trial?
10:10
        25
10:10
             Α
                   Yes.
```

```
10:53
         1
             Α
                  Yes.
10:53
         2
                  He's the gentleman seated right to my left; is that
         3
             right?
10:53
10:53
             Α
                  I believe so.
         5
                  Okay. And Mr. Ryan Roberson; is that right?
10:53
10:54
         6
                   I don't recall if he was at that meeting. I do not
10:54
             dispute it.
                  Okay. And you recognize him in the courtroom, right?
10:54
         8
         9
             He's seated to our left of Mr. Kim?
10:54
10:54
        10
             Α
                  I recognize him.
        11
                  And then you also met with Julian Andre that day,
10:54
10:54
        12
             Mr. Sagel's colleague at the U.S. Attorney's Office,
             correct, that first meeting September 2019?
        13
10:54
        14
                   I don't recall.
10:54
             Α
        15
                  But you don't dispute it?
10:54
             Q
        16
             Α
                  That is correct.
10:54
                  And that meeting lasted from approximately 10:33 a.m.
10:54
        17
        18
             to 1:44 p.m. Am I right about that?
10:54
        19
             Α
                   I don't recall the duration, but I don't dispute it.
10:54
        20
10:54
                  Okay. So a little over three hours, fair?
        21
                  Possible.
10:54
             Α
10:55
        22
             Q
                  I'm sorry?
                Possible.
10:55
        23
             Α
        24
                  And during that meeting about a year and a half or more
10:55
             Q
        25
             ago, you told the government that you never saw any
10:55
```

```
suspicious funds or red flags while working at my law firm;
10:55
         1
10:55
         2
             didn't you?
         3
                   Sounds consistent with what I generally said. I don't
10:55
10:55
         4
             recall specifically those words, but I'm sure I said
         5
             something to that effect.
10:55
10:55
         6
                   Would you like to refresh your recollection?
10:55
             Α
                   Sure.
                        MR. AVENATTI: Your Honor, may I approach?
10:55
         9
10:55
                        THE COURT: You may.
10:55
        10
             BY MR. AVENATTI:
        11
                   Sir, I would like to direct your attention to paragraph
10:56
10:56
        12
             five of that document.
                   (Witness reviewing document) Okay.
        13
             Α
10:56
        14
                   I think you testified on direct examination that you
10:56
        15
             worked at my law firm and with me from 2012 until early
10:56
        16
             2019; is that right?
10:56
        17
10:57
             Α
                   That's right.
        18
                  We worked closely together, did we not, on a lot of
10:57
        19
             different cases?
10:57
        20
10:57
                   Yes.
                   Isn't it true that you told the government in
        21
10:57
10:57
        22
             September of 2019 that you never saw any suspicious funds or
             red flags while working at my law firm?
        23
10:57
        24
                  Again I don't specifically recall saying that, but I
10:57
        25
             don't dispute that that's consistent with what I generally
10:57
```

```
said.
10:57
         1
         2
                  Well, looking at the document, does that refresh your
10:57
         3
             recollection?
10:57
10:57
                        MR. WYMAN: Asked and answered.
         5
                        THE COURT: Overruled.
10:57
                        THE WITNESS: It doesn't particularly refresh my
10:57
         6
10:57
         7
             recollection.
             BY MR. AVENATTI:
10:57
         8
         9
                  But you don't dispute it?
10:57
10:57
        10
             Α
                  I do not.
        11
                  When you met with the government in September of 2019,
10:57
10:57
        12
             multiple agents and the Assistant U.S. Attorney, isn't it
        13
             true that you told the government that you are not aware of
10:57
        14
             me ever forging any signature?
10:57
        15
                   I don't recall saying that, but that statement is true.
10:58
        16
             I have no knowledge of that.
10:58
10:58
        17
                  Okay. Well, let me direct your attention to paragraph
             64. My focus is on what you told the government a year and
10:58
        18
        19
             a half ago.
10:58
        20
                        MR. WYMAN: Your Honor, this calls for hearsay.
10:58
             It's also not impeachment on an issue that was presented on
10:58
        21
10:58
        22
             direct.
        23
                        THE COURT: Overruled.
10:59
        24
             BY MR. AVENATTI:
10:59
                  Mr. Colorado, looking at paragraph 64, does that
        25
10:59
```

```
refresh your recollection that you informed the government
10:59
         1
10:59
         2
             over 18 months ago that you were not aware of me ever
         3
             forging any signatures?
10:59
10:59
                   It does not refresh my recollection in the sense that I
         5
             did remember something and now I remember from seeing this.
10:59
             But as I said, I don't deny that I said it. I very well
10:59
         6
10:59
             probably said it because I believe that to still be true.
                   Isn't it true that when you met with the government
10:59
         9
             over 18 months ago, you also told them that you weren't
10:59
             aware of me ever impersonating anyone else?
10:59
        10
                   I don't recall that at all.
        11
10:59
10:59
        12
                  But do you dispute it?
        13
             Α
                  No.
10:59
        14
                   Isn't it true that you also told the government over 18
10:59
10:59
        15
             months ago that you were not aware of me falsifying or
        16
             destroying any documents during the entire time period that
11:00
        17
11:00
             you were working with me at my firm?
        18
                   I don't recall saying it, but I don't recall knowing
11:00
             that you destroyed documents.
        19
11:00
        20
                  Or falsifying any documents?
11:00
                  Or falsifying any documents.
11:00
        21
             Α
11:00
        22
                  Do you have a recollection of telling the government in
             September of 2019 that you were not aware of me ever
11:00
        23
        24
             engaging in any suspicious conduct during the entire time
11:00
        25
             period that you worked with me closely at Eagan Avenatti?
11:00
```

```
I do remember saying that.
11:00
         1
             Α
11:00
         2
             Q
                  Do you stand behind it?
         3
                   That I do not recall seeing you engage in any
11:00
             Α
11:00
         4
             suspicious conduct?
         5
11:00
             Q
                  Yes.
11:01
         6
             Α
                  Yes.
11:01
             Q
                  Mr. Colorado, thank you for your candor.
                        MR. AVENATTI: Nothing further, Your Honor.
11:01
         9
                        THE COURT: Redirect.
11:01
11:01
        10
                        MR. WYMAN: Briefly, Your Honor. Thank you.
        11
                                  REDIRECT EXAMINATION
11:01
11:01
        12
             BY MR. WYMAN:
                  Good morning again, Mr. Colorado.
11:01
        13
        14
11:01
                 Good morning.
        15
                        MR. WYMAN: Could you please pull up Exhibit 21,
11:01
        16
             and if you could blow up the e-mail at the bottom there.
11:01
        17
             BY MR. WYMAN:
11:01
                  It's on the screen in front of you, if that's easier.
        18
11:01
        19
             Do you recall the defendant asking you about this e-mail?
11:01
        20
11:02
                  Yes.
                  And I believe you discussed how it was on the eve of
11:02
        21
11:02
        22
             trial as well as approaching settlement?
11:02
        23
             Α
                  Right.
        24
                  Do you see in his e-mail there how he mentioned the
11:02
        25
             mediation, settlement, et cetera, and telling you not to
11:02
```

```
1
 2
 3
 4
                      UNITED STATES DISTRICT COURT
 5
                     CENTRAL DISTRICT OF CALIFORNIA
 6
                             SOUTHERN DIVISION
 8
           THE HONORABLE JAMES V. SELNA, JUDGE PRESIDING
 9
             UNITED STATES OF AMERICA, ) CERTIFIED TRANSCRIPT Plaintiff, )
10
               VS.
11
                                           ) SACR-19-00061-JVS
             MICHAEL JOHN AVENATTI,
                       Defendant. )TRIAL DAY 21, VOL. 1
12
             ----)
13
14
15
               REPORTER'S TRANSCRIPT OF PROCEEDINGS
16
                       Santa Ana, California
17
                          August 17, 2021
18
19
                            SHARON A. SEFFENS, RPR
                            United States Courthouse
20
                            411 West 4th Street, Suite 1-1053
                            Santa Ana, CA 92701
21
                            (714) 543-0870
22
23
24
25
```

```
10:56
         1
                        MR. AVENATTI: Thank you, sir.
         2
             BY MR. AVENATTI:
10:56
         3
                  Mr. Colorado, the document that I placed in front of
10:56
10:56
         4
             you, now that it has refreshed your recollection, do you
         5
             recall other matters that you worked on at the firm while
10:56
             you were there?
10:56
         6
10:56
                        I recall most of these matters that are on the
10:56
         8
             document you handed me.
         9
                  Most of these matters are different than the matters
10:56
10:57
        10
             you testified about earlier, is that right, or at least half
             of them?
        11
10:57
10:57
        12
             Α
                  That's correct.
                  While you were at the firm, did you report to attorneys
        13
10:57
10:57
        14
             that were senior to you other than me from time to time?
        15
                  Yes.
10:57
             Α
        16
                  And did you communicate with clients and opposing
10:57
10:57
        17
             parties at their request?
                        MR. WYMAN: 401, 403.
        18
10:57
10:57
        19
                        THE COURT: Overruled.
10:57
        20
                        THE WITNESS: Yes.
             BY MR. AVENATTI:
        21
10:57
10:57
        22
                   Sir, while you were at the firm, in connection with
        23
             some matters would you keep track of your time?
10:57
        24
                  Yes.
10:58
             Α
        25
                  Explain to the jury how you would do that.
10:58
```

```
For some of the -- actually for all of the matters, I
10:58
         1
10:58
         2
             tried to keep an Excel spreadsheet that I would log my hours
         3
             on for personal reference. There was no need for billing
10:58
10:58
             purposes on most of the matters to do time entry both in
         5
             order to track what I was working on and efficiency and so
10:58
10:58
         6
             forth, I track using those Excel spreadsheets.
10:58
                  For some matters you did track your time for billing
10:58
         8
             purposes; isn't that true?
         9
                  Correct.
10:58
10:58
        10
                  And for the matters that you tracked your time for
             billing purposes, how would that work?
        11
10:58
10:58
        12
                       MR. WYMAN: Objection. Relevance.
                       THE COURT: Mr. Avenatti.
        13
10:58
        14
                       MR. AVENATTI: Your Honor, it goes hand in hand
10:58
        15
             with Tabs and it goes hand in hand with some of the matters
10:58
        16
             that were handled that were that were non-contingency, Your
10:58
        17
10:59
             Honor.
        18
                        THE COURT: Sustained.
10:59
        19
             BY MR. AVENATTI:
10:59
        20
                  Mr. Colorado, were you aware of a program called Tabs
10:59
             while you were at the firm?
10:59
        21
10:59
        22
             Α
                   I was not.
                  Would you give your time when it was being tracked to
10:59
        23
        24
             an administrative assistant to be input into a computer
10:59
```

10:59

program?

```
Relevance, 403.
10:59
                        MR. WYMAN:
10:59
         2
                        THE COURT: Overruled.
         3
                        THE WITNESS: Yes.
10:59
10:59
         4
             BY MR. AVENATTI:
         5
                   So you would keep track of your time and then you would
10:59
             give it to another individual at the firm who would input it
10:59
         6
10:59
             into a computer program, right?
10:59
         8
                        MR. WYMAN: Asked and answered.
         9
                        THE COURT: Sustained.
10:59
10:59
        10
             BY MR. AVENATTI:
        11
                   Who did you give your time to in order to be input into
10:59
10:59
        12
             this computer program?
        13
                   I gave my Excel spreadsheets that I used to our
10:59
             Α
        14
             receptionist.
10:59
        15
                  And who was that at the time?
10:59
        16
10:59
             Α
                  It was a woman by the name of Hillary.
        17
10:59
                  Hillary Wolett?
        18
                  Correct.
10:59
             Α
        19
                  And you understood that Ms. Wolett would be inputting
10:59
             that into a computer program, but you did not know the name
11:00
        20
             of the program; is that right?
11:00
        21
11:00
        22
             Α
                  Correct.
                  And did you have the understanding that after the time
11:00
        23
        24
             would be inputted into the computer program, that a bill
11:00
        25
             would be generated from time to time with a client that
11:00
```

```
would reflect your time?
11:00
         1
11:00
         2
                        MR. WYMAN:
                                   Leading, foundation, and 403.
         3
                        THE COURT: Leading, sustained.
11:00
11:00
         4
             BY MR. AVENATTI:
                  Mr. Colorado, did you understand that your time that
11:00
         5
11:00
         6
             you were tracking that was put into the computer program,
11:00
             that that time would be used for some purpose ultimately?
11:00
         8
             Α
                  Yes.
         9
                  And what purpose did you understand that that time
11:00
             would be used for?
11:00
        10
        11
                  My understanding was that the calculation from the
11:00
11:00
        12
             time, the time that was tracked, would be used at the time
        13
             that there was any award or verdict in order to justify the
11:01
        14
             firm's fees in that case.
11:01
        15
                  Did you also have -- well, strike that. While you were
11:01
        16
             at the firm, did you understand that the firm also did
11:01
             hourly work for clients, meaning billed by the hour?
11:01
        17
        18
                  For some of the clients like AT&T, yes.
11:01
             Α
11:01
        19
                  And did you have the understanding that one of the
        20
             purposes for which this time tracking, did you have the
11:01
             understanding that one of the purposes was so that the hours
11:01
        21
11:01
        22
             could then be billed to the client at an hourly rate?
11:01
        23
             Α
                  Yes.
        24
                  Did you have occasion to review draft bills before they
11:01
        25
             were sent to clients?
11:01
```